

Southern Pacific Bulletin

MARCH 1925



Southern Pacific Bulletin

K. C. INGRAM, Editor

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SAFETY FIRST!

This is not only a safety slogan of Southern Pacific but a rallying cry for efficiency.

It means that Southern Pacific people are making every effort to provide the men, women and children who trust themselves to our care, safe transportation over mountains and deserts, through the days and nights, to their destinations. It means that we in the railroad service have an eye to the safety of each other in our daily work.

Attention to safety practices is a fair measure of the efficiency of the worker. A safe man is a careful man who thinks. Such a man is pretty sure to be accurate and trustworthy in all phases of his work.

The railroad is as safe and efficient as the individuals who make up its working forces. The good safety record of Southern Pacific men and women is a credit to their railroad and to themselves.

COURTESY is the world's best investment. Every venture pays big, sure returns. Time and thought spent in cultivating a gracious, helpful manner will be repaid in more and better friendships, in increased goodwill of employer, in more considerate treatment from fellow employees, and, more important than all, in the accumulation of an ever-growing stock of self respect.

Editorials by S. P. Employees

Comment on interesting or timely subjects will be welcomed. Contributions should be limited to 150 words, the editors reserving the privilege of editing or rejecting any material submitted.

THE spirit of contentment is the invisible factor which makes for success in every line of work. This is true whether one is working for an individual or for a corporation. Where unrest, discontent and discord abound, success can never be attained.

Every man owes it to himself, as well as to his employer, to engage in work into which he can put his best efforts and from which he can derive the greatest amount of satisfaction to himself. The man who is doing work for which he is not suited or which he does not like is a "square peg in a round hole," and ultimately finds himself spreading his own spirit of discontent among his fellow workers.

Every office, shop or gathering place of workers radiates an atmosphere created by those who work within it. This atmosphere is readily sensed by even the most casual observer, and it is this atmosphere which attracts or drives away business. No one likes to deal with a grouchy or unhappy individual, but everyone will return to deal a second time with a cheerful, courteous person.

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Be a square peg in a square hole. Seek first that contentment and peace of mind which comes from the knowledge you are doing well the work for which you are qualified.

Mental poise and harmonious environment stimulate ambition and go hand in hand with good work.

—Margaret E. Burchard, Asst. Lease Clerk, Portland Division.

SUCCESS lifts itself. Failure pulls itself down to mere failure.

Most people think Success consists in doing something big. Instead it consists of a whole string of little successes. Many people think financial success is to be achieved by taking their paltry little two or three hundred dollars and pulling some big "coup d'etat," perhaps in the stock market, or a dice game, or a booze deal. But such a "financial success" is a corpse without a spirit. It has not the momentum of the success that has lifted itself.

"Easy come, easy go."
True success is a living spirit, born of the momentum of a thousand little successes.

There are various types of success; financial success; literary success; military success; "personality" success; and other types which whistle by the closed ears of the multitudes.

As each of these really minor successes are such by virtue of the accumulated "spirit" of that type of success, so the greatest success,—The Success of Successes if you please,—is the success of the Spirit.

—R. L. Crowder, Agent-Telegrapher, Western Division.

"Let us endeavor so to live that when we come to die even the undertaker will be sorry."—Mark Twain.

"The secret of success in life is for man to be faithful to all his duties and obligations."—Disraeli.

Block Signals 'Speak' Simple Safety Words

By R. D. MOORE
Assistant Signal Engineer

AS passengers watch from the observation platform of a swiftly moving train, the block signal arms operating or the lights changing color, little do they appreciate the unseen activities taking place to produce these indications. This is not surprising, for to all outward appearances the block signal is a very simple device, nothing but a post with an arm attached near the top which moves from one position to another.

But the real "works" you do not see. They are too vital to be exposed and are kept carefully housed and protected.

Not only are the signals non-complicated in appearance but they employ a very concise yet effective language in transmitting information to trainmen. They say only "Stop," "Proceed," "Proceed with Caution" and "Proceed Prepared to Stop at Next Home Signal." Not a very extensive vocabulary, but what they do say means a great deal to the safe operation of the railroad.

For the purpose of a better understanding of what takes place behind the scenes, I wish you to accompany me on a journey, say from San Francisco to Los Angeles down the coast line, and form a mental picture of what transpires in the signal system en route.

Leaving Third and Townsend station our train is guided from the platform track, where we got aboard, through the maze of yard switches and out onto the main line, by the Fourth St. interlocking plant and passed on to the protection of the "automates." At several points we will pass through other interlocking plants but most of the time the automates will have us under their wing.

Signals Stand Guard

While occupying the main track on our journey, we will have a signal standing guard more than braking distance behind us to warn trains that might be following us of our presence. When we reach the single track portions of the line we have in addition a signal ahead of us to stop trains that might be approaching from the opposite direction. Thus we are protected in both directions, and as we progress each succeeding signal takes up the burden of guarding our train before its predecessor relinquishes its vigil. We have in effect a guard standing marching some distance ahead of our train and another one following behind protecting us. This leaves us to enjoy the trip with a sense of security which is essential to comfortable traveling.

These sentinels are on duty 24 hours a day, 365 days a year with no time off for meals or recreation and do their work so reliably that our records show an average of only one train stopped by a signal failure in 125,000 signal operations. This record speaks well for the efficiency of the signal maintenance force. When a signal fails

the arm stands in the "stop" position. Trains approaching the signal are then required to stop, and proceed under precautionary measures prescribed by the rules.

In making this journey of 471 miles, we will cause more than 1000 signals to operate. More than 1000 electric motors will run approximately eleven

rails will be passed through on our journey. The functioning of these plants is interesting. There are several types employing different sources of power to suit the needs of the location and track arrangement involved. Some are what we term mechanical plants where the switches and derrails are operated by man power exerted on levers in the tower and transmitted through mechanical connections to the functions. In some, electric motor driven machines move the switches and in another type air pressure is used as the prime mover.

The sequence of operations in an electric plant, for instance, is as follows: In setting a line-up for a given train movement the towerman pulls a small lever which, through contacts attached to it, starts electric current flowing to the switch or derail controlled by that lever. This lever can be moved only for about four-fifths of its full stroke, at which point it is held until the switch or derail has completed its movement and is securely locked by the switch mechanism. When this is accomplished, the last few revolutions of the motor which moved the switch mechanism send generated current back to the lever in the tower and releases it to complete the stroke. In case anything occurs to prevent the complete movement and locking of the switch points, the final release of the lever cannot be made and until this is done the other levers to be moved are locked through mechanical locking between the various levers of the machine. When this lever has completed its full stroke, the next lever necessary for the line-up is unlocked and so on until all switches and derrails are properly set. The last one unlocks the lever controlling the signal for this particular route and the towerman then reverses this lever and clears the signal. This signal lever mechanically locks all switch and derail levers of the route so that they cannot be thrown. The levers that have been reversed lock the levers for all conflicting routes.

Complete Safeguard

Complete co-ordination of all movements is required. Each lever must be handled in a predetermined sequence, each one mechanically locking all conflicting levers, each one requires a return indication from the ground function when its move is completed and finally the last lever (for the signal) locks the complete set up.

In addition to all this the control circuit for the signal goes through a controller on each facing point switch and derail so that it will not clear in case any switch point is open more than one-quarter of an inch. Then in addition to this the approaching train electrically locks the levers so that no undesired change can be made while it is approaching the signal, or while it is passing through the plant. As the levers are restored to their normal po-

seconds each to clear them again after we have passed; 3000 electric magnets will be de-energized and energized; 4000 relay contacts will open and close. These operations require the service of about 6000 cells of battery. We will interrupt electric current flowing in one-half million feet of rubber insulated wire (mostly underground). We will pass eight million feet of line wire on poles, 300,000 bondwires, used to carry the electric current around rail joints, 1000 oil or electrically lighted signal lamps, many switch instruments and other pieces of apparatus.

The signals not only indicate the presence of trains on the main track but broken rails, open switches, and improperly set derrails as well. Cars not into clear on spur tracks and siding would also hold the signals at "stop."

The control circuits are designed on the closed circuit principle so that broken wires and similar failures will result in the most restrictive indication of the signal being displayed. That is, electric energy is required to hold the arm in the "proceed" position and an interruption of this energy will result in the arm going to "stop" or "caution" by gravity. All mechanical parts are carefully designed to assist in carrying out this principle.

The Pacific System has 3525 miles of road equipped with automatic block signals, the greatest such mileage of any railroad in the world. This mileage is sufficient to extend from San Francisco to New York, New York to Boston with enough left over to equip some of the smaller railroads.

Fourteen interlocking plants which operate a total of 293 switches and de-

After Reading Your Bulletin, Pass It Along

sition after the passage of the train, the process is reversed. That is, each lever requires an indication from the outside function that the return movement has been completed before the stroke to full normal can be completed and not until all have been restored to the normal position may levers be used for some other conflicting line-up.

From the foregoing you can appreciate how completely the movements through a plant are safeguarded. Each function is self checking and the train passing through the plants automatically locks the route set for it.

A signal system is an asset to a railroad only when it is maintained to a high degree of perfection. One that confidence cannot be placed in or causes excessive delays to trains due to failures of apparatus becomes a liability rather than an asset. Southern Pacific demands a high standard of maintenance and we are justly proud of the fact that our system ranks among the top notchers in efficient performance.

SUNSET LIMITED EMPLOYEES PRAISED BY EDITOR

Returning from a round trip to the Pacific Coast on the new Sunset Limited, W. T. Wear, editor, *Opelika Daily News*, Opelika, Alabama, wrote a letter to John T. Monroe, general passenger agent at New Orleans commending the service and conveniences of the new limited train and particularly praising the courteous attention shown everywhere by Southern Pacific employees. He said, in part:

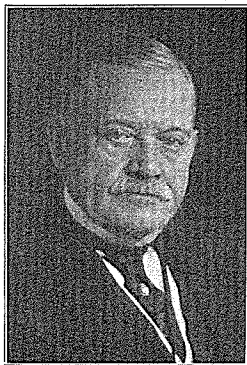
"Never have I found such extra effort made by all employees to satisfy, gratify and serve patrons as on your fine new train. They must have been picked from the best. I noticed a number of times when passing through the train they would stop and ask passengers, 'everything all right?' 'anything I can do for you?' etc. This especially extended to ladies traveling alone or with children. In fact all of them appeared 'up on their toes' to see that each passenger was cared for and made comfortable.

"As one especially and at all times interested in 'eats,' I must pay a tribute to your dining car service. The cooks could and did cook; the waiters executed themselves to 'wait,' each and all wearing the smile that never came off. Westbound your Steward, P. A. Guthrie, seemed to know know personally and he knew it. Coming back I found the same existing with the service supervised by Steward R. L. Russell. Your stewards, the two named to my knowledge, do not remain in the kitchen-hole headquarters and merely make change for the checks brought them, but are constantly moving through their car asking each and all if they are being served promptly, properly, etc. Such employees will certainly do much towards making your trains popular."

"One of them city fellows tried to sell me the Woolworth building."

"What did you say?"
"I see. All right, young fellow, wrap it up,"—Judge.

Cap't Jungen Retires



CAPTAIN C. W. JUNGEN

CAPTAIN C. W. Jungen, formerly manager of the Atlantic Steamship Lines of the Southern Pacific, who has been retired on pension, resigned from a position of Lieutenant Commander, U. S. Navy, to assume management of the Company's steamship lines in November, 1904.

Captain Jungen is well known in maritime circles. He was graduated from the Annapolis Naval Academy and experienced an interesting career with the Navy both in peace and in war.

As a Lieutenant he was on the battleship Maine when that vessel was blown up in Havana Harbor. Of the 350 officers and men aboard then, 266 lost their lives. At the outbreak of the Spanish-American war, Lieutenant Jungen was assigned to the command of a seagoing tug, the "Wompatuck," of considerable speed and power, armed with light rapid-fire guns. It

APPRENTICE ELECTRICIANS VISIT NEW PLANT

Electrical and other apprentices of the West Alameda Electric Shops, East Bay Electric Division, enjoyed an instructive afternoon February 12, visiting the new plant of the General Electric Company at East Oakland.

About twenty of the boys under direction of Electrical Foreman Wells and Instructor Madsen were conducted through the spacious assembling factory by A. V. Thompson, assistant sales manager of the General Electric Company. One of the features during the trip was the inspection of radio station KGO.

Visits to other relative industries are a part of the curriculum at West Alameda's apprentice school.

was to be the destiny of this light ship to bear a very active part in naval operations during the war.

In company with other ships of Admiral Sampson's squadron the "Wompatuck" was engaged in the perilous task of severing cables which cut off the Spanish commanders' communication with the outside world. On several occasions Lieutenant Jungen was commended by his superior officers. After a varied service the "Wompatuck" formed a part of the light squadron that on June 30, 1898, attacked a group of four Spanish gunboats at Manzanillo. During this attack the "Wompatuck" towed a disabled ship to safety while under heavy fire, for which gallant action Lieutenant Jungen was again commended.

Captain Jungen's retirement from active service with Southern Pacific was effective January 1.

COST BILLIONS TO REMOVE R. R. GRADE CROSSINGS

Cost of eliminating grade crossings averages between \$75,000 and \$100,000, according to figures made public by Railway Age.

The announcement closely follows reports to the Interstate Commerce Commission that grade crossing casualties were greatly reduced in the third quarter of 1924, due to the intensive safety campaign carried on by the railroads.

"The cost of eliminating all the grade crossings that existed at the end of 1923," says Railway Age, "would have been about \$19,500,000,000. If the railroads should make this huge capital expenditure they would be entitled to earn an annual return of 5% per cent upon it, or \$1,122,000,000. Compared with this huge increase in capital cost, the saving that grade crossing elimination would make in operating expenses would be utterly trifling. Therefore, practically the entire resulting increase in railway costs would have to be met by advances in freight and passenger rates."

The Railway Age points out that in 1923 the total number of persons killed in automobile accidents at grade crossing was only ten per cent of the total number killed in all automobile accidents. In other words, it is proposed that the railways, to reduce automobile accidents, raise a billion dollars annually for 19 years, the investment of which would have no effect upon 90 per cent of the automobile accidents that occur.

It was in a country store in Arkansas. A one-gallus customer drifted in. "Gimme a nickel's worth of asafetida." The clerk poured some asafetida in a paper bag and pushed it across the counter.

"Ch'arge it," drawled the customer.

"What's your name?" asked the clerk.

"Honeyfunkel."

"Take it," said the clerk. "I wouldn't write asafetida and Honeyfunkel for five cents."—Exchange.

Work of Employees Aids Accident Prevention

EMPLOYEES in every branch of service on the Pacific System established excellent records during the year just closed in their efforts to decrease accidents and personal injuries. A total of 4023 suggestions intended to correct unsafe practices and conditions were made by employees during the year, a number exceeding that of last year by more than 600. Of these 2915 suggestions were approved, some were not accepted and the remainder are under consideration.

T. F. Mercier, electrician at Los Angeles General Shops, was a leader in this work. During the year he earned 1991 credits for his work in promoting safety and leads the list of employees who are awarded safety medals for their efforts in preventing accidents to employees. D. J. Purcell, engineer on San Joaquin Division, leads the southern district employees in safety work with 576 credits, and J. C. Cusick, brakeman on the Shasta Division, with 530 credits, leads the northern district.

A complete list of employees awarded the safety medals appears on another page of the Bulletin.

"No Accident" Foremen

There appear the names of 93 foremen on the list of those who have gone through the year without having to make out a report of accident happening to himself or any of his crew. John Kelly, section foreman at Mikon on the Western Division, who appeared on the list last year with a record of 44 years without having an accident to report, is not named on the list this year on account of an accident happening to one of his men. However, 45 years as a section foreman with only one accident to a man under his supervision, is an excellent record for safety.

Fred Merkle, section foreman at Benton on the Salt Lake Division, completes 36 years as a section foreman without a reportable accident to one of his crew. He has the longest clear record of any foreman named on the list for 1924. A list of "no accident" foremen appears elsewhere in the Bulletin.

"During 1924 the total number of casualties to employees on the Pacific System was reduced 31.2 per cent compared with 1923. Notwithstanding this large reduction, 90 per cent of the casualties were caused by carelessness, thoughtlessness and inattention on the part of the injured person or fellow-employees," says R. J. Clancy, assistant to the general manager.

"During the year there were 385 eye injuries, occurring principally in the shops where goggles, shields and other devices for the protection of employees from such injuries are provided. The new rules and new standard goggles adopted during 1923 showed their effect by the large reduction in this class of injury compared with the pre-

vious year. There is still considerable room for improvement, and close attention by supervisory forces to see that goggles are properly worn and shields properly maintained will go far to eliminate these accidents.

"Four hundred and eighty casualties were caused by being struck by falling objects. Care should be exercised in moving around in places where objects are liable to fall, and employees working on platforms, scaffolds and other overhead structures, should be careful in placing their tools so they will not fall.

"Three hundred and eighty-one employees injured themselves while using tools, and 70 employees were injured by tools in the hands of fellow employees. This shows carelessness, and calls for close attention on the part of supervisory forces to see that tools are properly maintained and handled.

"Two hundred and ninety-six casualties were caused by being struck by flying objects or particles, in many cases these flying from worn tools. This again calls for close inspection of tools.

"Six hundred and fifty-nine casualties occurred while handling railroad materials and 206 while handling railroad materials. These accidents were largely caused by carelessly loaded trucks tipping over, material carelessly piled, objects falling out of men's hands, rails, ties and timbers falling or misplaced and lack of co-operation in gangs handling materials. Nearly all employees who handle material have had more or less experience in this

class of work and they should be able to perform the work without being injured. They should, however, be properly supervised and careless practices corrected. There were 993 foremen who went through the year without a reportable accident to an employee under their jurisdiction and we have on the System 140 foremen who have gone over five years, and several who have gone over a quarter of a century without a reportable accident. This shows what can be accomplished, and officials should see to it that all foremen properly supervise their men to do work in a safe, as well as a workmanlike, manner.

"Two hundred and thirty-two casualties were due to the use of hand, push, velocipede and motor cars, which include collisions, derailments, material falling, putting cars on and taking off track, getting on and falling off cars. A large reduction can be made in this class of accidents. Close attention must be given to speed at which cars are run, proper spacing, schedule of trains, and placing of material and men on cars.

Common Accidents

"Five hundred and eighty-two casualties are attributable to falls from engines and cars, both while in motion and when standing, from structures and ladders, into pits and ditches, stumbling over fixed and removable objects. This class of accident shows carelessness and inattention in assuming attitudes or in not watching where step is made, and calls for close supervision.

"Eighty casualties were caused by stepping on nail or spike. Close attention must be given to see that nails are removed from boards, and that loose material is not allowed to accumulate around yards and other places where men are employed.

"Ninety-five casualties were received while attending machinery in motion, some of these while injured persons were attempting to clean machine or adjust belt without stopping machine. Too much care cannot be taken by employees in this class of work, and foremen must supervise to see that the work is done in a careful manner.

"One hundred and fifteen casualties were caused by getting on and off moving engines and cars. Employees must watch their step and be sure they will not meet with obstructions when detrainning and use extreme care when entraining.

"Of the total number of casualties, 2,092 were reportable to the Interstate Commerce Commission in 1924, compared with 2,605 in 1923, a reduction of 19.7 per cent. Full details of these casualties are segregated between the Division, General Shops and Departments segregated between train and train service and non-train service accidents, and number per 1,000,000 locomotive miles and 1,000,000 man-hours are shown in the statement appearing on page 9."

Cover Illustration

THIS month's cover carries photograph of D. J. Purcell, engineer on the San Joaquin Division, who is an employee of the Southern District in promotion of safety in 1924, on account of the number of suggestions he made and interest taken in accident prevention.

The photograph was taken by J. J. Morris, associate editor, Bureau of News, who snapped Mr. Purcell just before the latter started on a run.

"Hello," said Morris, and just as Mr. Purcell turned "snap" went the camera. The result is good evidence of Mr. Purcell's ready smile.

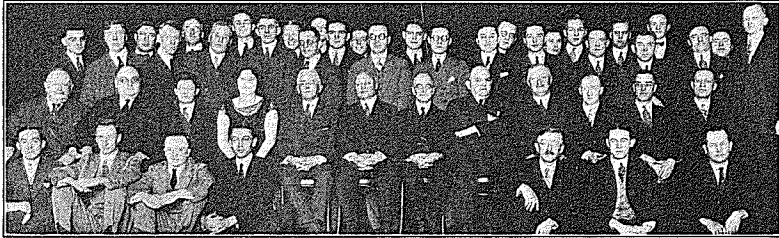
Later issues of the Bulletin will carry photographs of other safety leaders on Pacific System, including John Kelly, section foreman at Mikon, Western Division; T. F. Mercier, electrician at Los Angeles General Shops, and J. C. Cusick, brakeman on the Shasta Division.

ENGINEMEN OF NEW LINES COMPETE FOR PRIZE TRIP

By **W. C. FLEMING**
Superintendent of Freight Protection

After Reading Your Bulletin, Pass It Along

'Service' Discussed by S. F. City Traffic Employees



Officers and employees of the San Francisco City Passenger District who attended first quarterly business meeting January 21.

FIFTY passenger traffic officers and employees of the San Francisco Passenger Traffic District, attended the first of a series of quarterly business meetings and dinners held at the San Francisco Y. M. C. A. January 21. The meeting was opened by G. B. Hanson, city passenger agent, who thanked those present for the interest and spirit of co-operation shown in attending the initial meeting. The meetings, he stated, are intended to promote a better understanding of the principles of sales activities in the San Francisco District.

To perpetuate the spirit of co-operation between all employees of the district.

To present features of educational benefit in order to better fit employees for their positions.

Eight slides were presented for study, the first four showing comparison of sales, local, interline and Pullman, for three San Francisco Offices, year 1924, as compared with 1923. Two slides showed amount of revenue secured by Southern Pacific on interline tickets to New York and Chicago. One slide showed graphically where peak of business is reached in various classes of transportation; and the last showed comparison of sales graphically, 1924 as compared with 1923.

C. L. McFaul, assistant passenger traffic manager, spoke on the subject, "The Most Important Thing in the World to You—Yourself." He emphasized the importance of employees selecting a "destination" in life, and the importance of thoroughly fitting oneself to reach the goal. A chart was drawn giving a basis for self-analysis with respect to honesty, knowledge (rates, train service, divisions, human nature, etc.) salesmanship and personal appearance.

Under the subject of "Service, What It Means and How It Can be Improved," the following papers were read: "Behind the Counter," by Tom Keedy; "Information," by Earl Beach; "Pullman Bureau," by Lewis Renner;

and "Station Office," by Elmer Lewis. "The first thing we must learn is to be courteous at all times, no matter what difficulties we encounter," said Mr. Keedy, ticket clerk at the City Ticket Office. "Courtesy costs nothing, so why not give as much of it away as possible. It makes our patrons feel good and our Company gets their good will for having gentlemen in its employ. We see and meet practically every type of the human race daily. Just how to approach these people is the secret. If we stop for a moment and think, it is easy, for one who caters to the public can readily read their countenances whether we greet them in a pleasant business manner, as 'What may I do for you?' or 'Good morning' and a pleasant smile, or 'May I assist you?'"

"We are employed by the Southern Pacific Company to make friends. If we make these people our friends we get their business. This in turn will create openings for new and better positions for us."

"Another point is the solicitation of



Employees of San Francisco City Passenger District who read interesting papers at a meeting of traffic officers and employees. Standing, left, L. E. Renner, Pullman clerk, and E. O. Lewis, ticket clerk. Sitting, left, T. C. Keedy, ticket clerk; and E. G. Beach, agent telephone information bureau.

business in order that we may get the long haul. The continual inauguration of new service and splendid trains has been a great asset to the Southern Pacific. We are all pulling for them."

"Service should not merely mean the selling of tickets, making reservations and answering questions," said E. O. Lewis, chief clerk at 3rd Street Ticket Office, "but should mean the taking of a personal interest in the passengers' plans and welfare."

"I have found that a good impression can be made upon the traveling public by offering suggestions. As an example, a gentleman going to Nogales, Ariz., asked for a berth on No. 102 to Tucson, arriving there at 11:45 p.m. As this would necessitate his staying at a hotel in Tucson over night it was suggested that he use No. 102 to Los Angeles and No. 2 from Los Angeles to Tucson, arriving at Tucson at 10:10 a.m., connecting with the 10:40 a.m. train from Tucson to Nogales, thus giving him the benefit of a day in Los Angeles and saving him a hotel bill in Tucson. This immediately met with his approval as he had friends in Los Angeles that he wanted to visit. Needless to say, he left the counter very much pleased and satisfied with the service."

"A little forethought and consideration for the passenger will make friends not only for the Southern Pacific but for ourselves as well. More than one carload of freight has been shipped over our lines rather than that of a competitor because some ticket clerk sold service and courtesy as well as transportation."

"It should be remembered that no two people have exactly the same viewpoint or temperament and it is necessary that some consideration be given human nature in dealing with the public."

"I need not emphasize that the clerk who is sure of the subject under discussion will make a much better impression on the passenger than the one who answers flatteringly, leaving the passenger in doubt. To this end I suggest that whenever the opportunity

arises, clerks should look over the tariffs and circulars. While it is impossible to remember all of the information, the clerk should know where to find the desired information as quickly as possible."

Earl G. Beach, agent of the telephone information bureau, discussed the service furnished patrons by his bureau and offered a few suggestions for making this service even more complete.

"Cheerful willingness in answering telephone calls is one of the essential factors in the operation of our office," said Lewis E. Renner, clerk in the Pullman chart room. "Roughly estimated, one Pullman clerk will answer five or six hundred telephone calls for space in one day during the summer season. This means an average of about ten calls coming in every minute of the busy part of the day. It can readily be seen that these calls must be answered as promptly as possible to avoid congestion."

"Calls requiring the greatest amount of time are those from the complaining trips, from those who have been unable to obtain the accommodations they desire, and from the long distance calls. It sometimes requires quite a little tact to make the conversation as pleasant as possible, courteous, and still give efficient service. Some time might be saved by the ticket clerks when they are doubtful as to whether the space desired by the passenger is available, by finding out as nearly as possible what the passenger's second choice would be, before calling the Pullman. Also, by having Pullman checks readily accessible when buying space. In regard to the long distance service, we may in the future have direct Pullman telephone lines to the larger cities within

San Joaquin Wins Fuel Saving Trophy Cup

SAN JOAQUIN Division has been awarded the Trophy Cup for the last quarter of 1924, for showing the greatest improvement in fuel oil consumption.

Los Angeles, Shasta and Western Divisions were close contenders, showing marked improvement in fuel performance.

Much credit is due the Fuel Saving Committee, who have exerted every effort to bring the trophy to San Joaquin Division. A photograph of the committee will appear in the April Bulletin.

a radius of about one hundred and fifty miles.

"The faster the service in the Pullman Office, the faster the service in the ticket offices. In order that we may hold the good will of the public, we should always try to keep in mind the slogan 'Courtesy and Service'."

INSTRUCTION MEETING HELD BY ASHLAND CARMEN

By W. C. BALDWIN,

"Safety First" was the principal topic discussed at the regular monthly instruction meeting of the Ashland Car Department, which was called to order by Car Foreman G. E. Eib.

Statistics, he said, show that ninety per cent of all industrial accidents are attributed to carelessness. As practically every appliance is safeguarded, it is a matter of a self education in "Safety First" and carefulness on the part of the employees.

Mr. Eib explained various forms,

their purposes and their connection between the car and the store departments. He urged every man to watch his part of the work closely so that at the end of the year there would be no discrepancies.

George J. Ellis, Ashland storekeeper, discussed forms 4205 and 4217, and the manner in which the Store Department handled its stock books and material.

Mr. Ellis congratulated Mr. Eib upon the condition of our shop and yards, their neat and tidy appearance, and the manner in which we handle our material. He also congratulated us upon the way in which we co-operate, not only among ourselves but also the manner in which we co-operate with the Store Department.

Mr. Eib expressed his gratitude in the results of the recent examinations which were taken by all inspectors and air brake men. The results were not only gratifying but exceptional, as the percentages ranged from 95-4.5 to 100 per cent, the average percentage being 98-4.5 per cent. The answers to these questions were not obtained by a few days' study, but the credit is due to the school we held last year.

OHIO GENERAL AGENT WITH THREE SPECIAL TRAINS

E. G. Cook, general agent for the Southern Pacific at Cleveland, Ohio, accompanied an excursion of three special trains of delegates from cities in Ohio who attended the National Cash Register Company's annual convention held in Los Angeles early in February. Prior to the period of federal control, Mr. Cook was a solicitation clerk in the general passenger office at San Francisco.

"Men who have proper vision do not need supervision."—Ex.

CASUALTIES TO EMPLOYEES ON PACIFIC SYSTEM REPORTED TO INTERSTATE COMMERCE COMMISSION. (See article on page 5)

TRAIN AND TRAIN SERVICE CASUALTIES

DIVISION	Killed	Year 1924 Injured	Total	Killed	Year 1923 Injured	Total	Killed	Year 1924 Injured	Total	Killed	Year 1923 Injured	Total
East Bay Electric	2	12	14	2	3	5	82	164	172	109	182	291
San Joaquin	19	42	61	19	37	56	44	212	256	75	61	136
Sacramento	4	31	35	5	37	42	79	619	698	69	662	731
Stockton	1	17	18	3	38	41	39	668	707	73	1194	1267
Portland	1	17	18	3	38	41	39	668	707	73	1194	1267
Coast	2	54	56	3	63	66	34	1075	1109	51	1061	1112
Western	7	24	31	7	24	31	178	264	282	154	18	172
Salt Lake	6	68	74	8	85	93	1,511	11,49	12,00	53	1414	1466
Shasta	1	49	50	3	66	69	35	1634	1720	158	2095	2253
Tucson	4	72	76	4	82	86	44	1862	1906	17	178	195
Los Angeles	6	187	193	6	230	236	93	2809	2902	81	2956	3037
Total	41	583	624	57	776	833	81	11,57	12,38	67	1414	1481

NON-TRAIN SERVICE CASUALTIES

DIVISION, GEN. SHOP OR DEPARTMENT	Killed	Year 1924 Injured	Total	Killed	Year 1923 Injured	Total	Killed	Year 1924 Injured	Total	Killed	Year 1923 Injured	Total
Sacramento	1	31	32	1	43	44	11	581	592	4	429	433
Portland	2	49	51	2	51	53	21	756	777	40	948	1029
San Joaquin	1	49	50	2	51	53	9	903	912	32	821	853
Steamers	25	23	48	37	37	74	9	903	912	32	821	853
Stockton	1	17	18	3	38	41	26	1026	1052	40	1358	1438
East Bay Electric	1	13	14	1	8	9	9	1055	1064	67	695	762
Dining Cars, D. & H.	1	20	21	1	14	15	14	1154	1168	8	866	874
Salt Lake	138	138	276	182	184	366	13	1111	1124	16	1445	1461
Western	3	124	127	1	174	175	31	1231	1262	10	1747	1757
Shasta	6	67	73	7	70	77	9	960	969	14	1554	1568
Tucson	1	104	105	112	112	224	14	1489	1503	11	1554	1565
Los Angeles	1	144	145	144	144	288	32	1414	1446	13	1561	1574
Telegraph	230	230	460	178	179	357	19	1909	1928	13	1343	1356
Post Office	7	7	14	2	2	4	20	2015	2035	5	683	688
District Store	7	7	14	2	2	4	20	2015	2035	5	683	688
Los Angeles	236	236	472	267	269	536	22	2204	2226	18	2341	2359
Food Prep. Bkgs.	9	9	18	11	11	22	22	2204	2226	18	2341	2359
Sacramento Gen. Shop	147	147	294	248	249	497	22	2257	2279	13	3311	3324
Total	7	1461	1468	12	1780	1792	97	14,38	14,45	11	15,61	15,72

Twenty-two Veterans Are Retired on Pension



THOMAS J. COX, passenger conductor, Western Division, length of service, heads a list of 22 veterans who have just been retired on pension. He entered the service September 22, 1878, as brakeman at Oakland. In November, 1880, he became yardman at that point, where he continued in that capacity until July, 1893, at which time he was promoted to yard foreman, remaining in that position until August, 1898, when he became conductor. He has been continuously employed as conductor, retiring after 46 years 3 months service.

Henry Miller, foreman, Southern Pacific Steamship Lines, New Orleans, La., entered the service in the summer of 1880 as rigger at Algiers, La., and was employed in that capacity, and also foreman rigger, until July 1, 1907. Since February, 1909, he has been foreman at New Orleans, retiring after 44 years 3 months service.

Henry L. Froggatt, brakeman, Portland Division, entered the service May 1, 1881, and has continued in this capacity on the Portland Division from that time until his retirement. He was employed 43 years 10 months.

Frank Farmer, foreman, B&B, Portland Division, entered the service in August, 1881, as carpenter helper. He has continued as carpenter and assistant foreman until July 1, 1901, from which date he has served as foreman, retiring with 43 years, 7 months service.

Nels Nelson, section foreman, East Bay Electric Division, was employed at Reno, March 1, 1883, as track laborer. In May, 1884, he was promoted to section foreman, and has continued in that capacity, as well as road master on Sacramento, Western and East Bay Elec. Divisions, retiring after 41 years 11 months service.

Walter Van Guilder, clerk, Superintendent's office, Sacramento, entered service June 7, 1886, as machinist helper Sacramento Shops, where he remained until March, 1903, at which time he was transferred to the Store Department at that point, to work in

Veterans who were retired at a meeting of the Pension Board January 22. Photographs of John E. Sullivan and E. K. Taylor were not received in time to be included with this group.

clerical capacity. In August, 1911, he was transferred to the Superintendent's office at Sacramento, where he remained until his retirement, after service of 38 years 9 months.

Thomas A. Enos, locomotive engineer, Western Division, entered the service September, 1886, as fireman on that Division, and was later promoted to engineer, in which capacity he has continued until the date of his retirement, with 38 years 3 months service.

James T. Newell, clerk, Ferry Ticket Office, San Francisco, was employed April, 1887, as operator and Agent at Texas Hill, Tucson Division. In January, 1888, he was transferred to Santa Paula, as agent, where he remained until September of that year, at which time he came to San Francisco, where he has continued as clerk, accounting agent and chief clerk, until his retirement, with 37 years 11 months service.

Robert R. Garber, conductor, Los Angeles Division, entered the service March 3, 1890, as brakeman, being employed on the Mojave, San Joaquin, and Los Angeles Divisions, and retired while serving as conductor, after 34 years 9 months service.

Kate A. Rowland, ticket agent, was employed in June, 1890, as ticket agent, North Vallejo, and has continued in that position until her retirement after 34 years 9 months service.

Niels C. Lorenzen, captain, Steamers Department, was employed August 6, 1890, as deck hand on the Steamer

"Alameda." He has continued in this Department, advancing to 2nd, 1st officers and finally being promoted to captain, which position he has held since June, 1915. He has been Captain on the Steamer "Thoroughfare" since 1916, and retires after 34 years 5 months service.

John E. Sullivan, caller, San Francisco, was employed in February, 1893, as helper, San Francisco roundhouse, and has worked in that capacity as well as blacksmith, and machinist helper, retiring after serving 31 years 11 months.

George B. Burton, head wiper, Ogden, entered the service August 7, 1894, as machinist helper at Ogden. Later he was tool checker until June, 1915, from which date he has served as head wiper, retiring with 30 years 6 months service.

Scott S. Nelson, baggage claim clerk, Los Angeles Division, was employed October, 1895, as freight handler. Since November, 1896, he has served as baggage claim clerk at Los Angeles, retiring January 1, 1925 with 29 years 3 months service.

Amos C. Keller, conductor, Shasta Division, entered the service in October, 1899, as brakeman on that Division. In March, 1906, he was promoted to conductor, in which capacity he has continued until his retirement, after 25 years 2 months service.

Charles G. Johnson, conductor, San Joaquin Division, entered the service September, 1899, as freight brakeman, on that Division. In January, 1903, he was promoted to conductor. He retires after 25 years service.

George W. Cumberpatch, draftsman, Engineering Department, General Office, San Francisco, entered the service in July, 1900, with survey party in Nevada. From June, 1901, to June, 1902, he served during construction work on the Sunset Railroad. From June, 1902, he has been employed as draftsman in the General Office, retiring after 24 years 6 months service.

Seward K. Taylor, locomotive engineer, Portland Division, was employed September, 1901, at Portland, and has

continued in that capacity, retiring after 23 years 2 months service.

Christopher Livingston, passenger brakeman, Coast Division, was employed June 13, 1903, at San Francisco as passenger brakeman, in which capacity he continued until the date of his retirement, serving 21 years 6 months.

Erna Huntsman, blacksmith, Ogden, was employed November, 1903, on the Oregon Short Line, as blacksmith, where he continued until June, 1906, when he came to Southern Pacific. He retires after 21 years 1 month service.

Spero Gidule, boilermaker helper, Sacramento, entered the service October 14, 1904, in that capacity at the Shops, where he remained until September, 1907, from which date until January, 1912, he was employed as assistant cook and pantryman at Sacramento and San Francisco General Hospital. In March, 1912, he returned to Sacramento Shops as boilermaker helper, where he continued until his retirement, after 20 years 1 month service.

'JINKS' DANCE OPENS SEASON OF SAN FRANCISCO CLUB

Southern Pacific Club held a "jinks" dance February 13, at Hotel Whitcomb, San Francisco. It was the club's first dance this year and was enjoyed by more than 500 employees and their friends.

Fancy hats and "crickets" were distributed as the dancers entered the hall which helped to brighten the carnival atmosphere. A feature of the evening was an Apache dance by Estelle Schmidt and Ramon Conrich, employees in the General Office.

The committee in charge of affairs included Walter C. Fell, chairman; Frank Collins, Will Crockett, Gus Derheim, Carl Filene, George Montour, Al Roehl, Miss Ma Sherman, Mrs. Ruth E. Swager, Mrs. Phyllis A. Butler, Miss Genevieve Deasy, Miss Miriam Labie, Miss Martha Prichard and Stanley P. Ward, club president.

PIONEER CAR BUILDER HAS NEW P. F. E. POSITION

Recent appointment of L. E. Cartmill, superintendent of the Los Angeles Car Shops of the Pacific Fruit Express Company to the position of assistant general superintendent of Car Department, with headquarters at San Francisco, is one of the side lights of the human side in the great development of railway refrigerator equipment.



L. E. Cartmill

Mr. Cartmill has engaged in refrigerator car construction for 25 years.

Mr. Cartmill entered the service of the Armour Car Lines, the predecessor of the Pacific Fruit Express Company, in 1900. His first position was that of car repairer at River Station, Los Angeles and Sacramento. In 1905 he was appointed general foreman at Armour's Los Angeles Shop. In 1907 he was transferred in the same capacity to Riverside. After the Armour Car Lines operations were taken over by the Pacific Fruit Express Company in 1908 and a large car construction program was started, he was placed in charge of the inspection of new equipment in the East, later returning to Los Angeles with a general foremanship. In 1913 he was made superintendent of the Colton Shop and in 1916, following the appointment of L. L. Yates, superintendent at Los Angeles, to general superintendent of Car Department at San Francisco, he was transferred to Los Angeles in the same capacity. This position he held until the recent appointment, effective January 1, 1925.

Mr. Cartmill is to have jurisdiction over all of the Company's Car Shops. Following Mr. Cartmill's recent appointment, James King, superintendent of the Colton Shops, was transferred to Los Angeles to fill the vacancy created.

After a long service in the United States Navy and the Spanish-American War Mr. King entered the service of Armour in March, 1905, at which time he was advanced in much the same manner as Mr. Cartmill.

The vacancy in the superintendency at Colton, as a result of Mr. King's promotion, was filled by R. J. Howard, one of the younger men in point of service, and who previously was assistant superintendent at the Roseville Shops.

Mr. Howard entered the service of the Pacific Fruit Express Company at Los Angeles Shops on December 21st, 1914.

CIRCLE EARTH 329,088 TIMES WITHOUT ACCIDENT

A passenger could have traveled a distance equivalent to circling the earth 329,088 times during the past five years on a Southern Pacific train without loss of his life in a steam train accident. This excellent record in safety is announced by R. J. Clancy, assistant to general manager. During this period more than 21,000,000 passengers were carried on trains of the Company, or more than twice the population of the United States.

Southern Pacific has more mileage equipped with automatic block signals than any other railroad in the world. As indicating obedience to rules and regulations by the employees in train and engine service, reports show that of 218,205 tests made during the past five years, the per cent of efficiency was 99.2 on the part of the employees.

RECENT DEATHS AMONG S. P. PENSIONED VETERANS

James O. Bangrove, agent and operator, Coast Division, died January 28, 1925, at the age of 61 years 2 months. He was retired August 1, 1923, with 32 years 1 month service.

Dennis Duggan, gardener, Maintenance of Way Division, died January 28, 1925, at the age of 83 years 1 month. He was retired November 1, 1916, with 27 years 2 months service.

James J. Forrest, springmaker, Sacramento, died January 28, 1925, at the age of 68 years 4 months. He was retired March 1, 1915, with 28 years 10 months service.

Dennis Hickey, stationary engineer, Sacramento Shops, died January 28, 1925, at the age of 81 years 6 months. He was retired June 1, 1907, with 30 years 3 months service.

John G. McColton, machinist, Western Division, died January 28, 1925, at the age of 81 years 4 months. He was retired January 1, 1916 with 20 years 10 months service.

John Pendergast, L. E. S. Lines, New York, died January 14, 1925, at the age of 72 years 5 months. He was retired August 1, 1913, with 29 years 10 months service.

James J. Vanni, laborer, Sacramento, died January 29, 1925, at the age of 76 years 2 months. He was retired June 1, 1914, with 31 years 11 months service.

Valentine Walters, boilermaker, Western Division, died January 28, 1925, at the age of 74 years 11 months. He was retired July 1, 1924, with 10 years service.

John J. Wright, foreman, Sacramento, died January 27, 1925, at the age of 80 years 6 months. He was retired August 1, 1907, with 39 years service.

STEWART IS COMMENDED

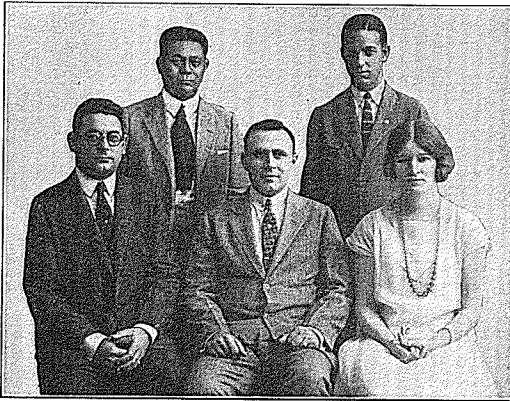
"Dining Car Steward W. E. McGregor was most attentive and the services and food provided under his stewardship was one hundred per cent," writes H. R. Bostwick of San Francisco.

Recent Additions to S. P. Roll of Honor

Name	Occupation	Location	Service Yrs.	Age
Thomas J. Cox	Conductor	Oakland	46	30
Henry Miller	Foreman Gen. Help	New Orleans	44	3
Henry L. Froggatt	Brakeman	Portland	43	10
Frank Farmer	Foreman, B&B	Portland	43	7
Nels Nelson	Section Foreman	Oakland	41	11
Walter Van Guilder	Clerk	Sacramento	38	9
Thomas A. Enos	Locomotive Engineer	Oakland	38	3
James T. Newell	Brakeman	San Francisco	37	11
Robert R. Garber	Conductor	Los Angeles	36	9
Kate A. Rowland	Ticket Agent	N. Vallejo	34	9
Niels C. Lorenzen	Captain	Oakland	34	5
John E. Sullivan	Caller	San Francisco	31	11
George B. Burton	Head Wiper	Ogden	30	6
Scott S. Nelson	Baggage Claim Clerk	Los Angeles	29	3
Amos C. Keller	Conductor	Dunsmuir	25	2
Charles G. Johnson	Conductor	Bakersfield	25	0
George W. Cumberpatch	Draftsman	San Francisco	24	6
Seward K. Taylor	Locomotive Engineer	Portland	23	2
Chris. Livingston	Passenger Brakeman	San Francisco	21	6
Erna Huntsman	Blacksmith	Ogden	21	1
Carl W. Jungen	Manager, S. P. S. S. Lines	New York	20	2
Spero Gidule	Boilermaker Helper	Sacramento	20	1

After Reading Your Bulletin, Pass It Along

S. P. Has Agency in Romantic Cuba



General Agency force of Southern Pacific at Havana, Cuba. Seated, left to right—R. Menendez, freight and passenger agent; F. M. Giralt, general agent; Marian Gray, stenographer. Standing—Luis Weng, Chinese passenger agent; Joaquin Cubaleiro, clerk.

HAVANA General Agency covers the Republic of Cuba, a territory of 41,634 square miles. It is situated 600 miles southeast of New Orleans, La., and 90 miles south of Key West, Florida, the nearest point to the United States. The island of Cuba is 730 miles in length and has a coast line of 2200 miles.

Cuba has always been a point of great interest to the people of the United States. This island was discovered long before North America. What is now known as Haiti, was known then as New Spain. This was the center of the Spanish government in the new world. From New Spain most of the expeditions of conquest and discovery were sent out to South America, Central America, and Mexico. Sometime about 1498 the city of Havana was founded.

The Isle of Pines, part of the Cuban Republic, located 40 miles south of Havana province, has an area of 1180 square miles, and a population of about 5,000, of which many are American citizens. It produces mostly fruit and vegetables. The Americans own and operate the majority of these farms. The grape fruit for the season of September, 1922, to June, 1923, was 229,621 crates, each crate weighing 80 pounds. Vegetables for this same season amounted to 75,028 crates. The larger portion of these products are shipped to the different markets in the United States through the Port of Havana. The Isle of Pines is reached by the Isle of Pines Steamship Company. This line maintains daily service from Batabano (port on south

coast of Havana Province) to Port of Nueva Geronza, Isle of Pines.

Immigration to Cuba is large, due in part to the restrictive laws of the United States. People come to Cuba, hoping to get into the United States, but after some months of unsuccessful attempts they usually find excellent opportunity to make a good living right here. The Spanish immigration at its height reaches more than a thousand per ship. The majority of these Spaniards, however, return to Spain at the end of the sugar grinding season.

Besides Havana, with a population close to 500,000, there are many other prosperous communities. Havana is a modern city in every respect. It is noted the world over for its beauty and the charm of its ancient buildings, history and associations. As a tourist center Havana is unsurpassed. Every year more than 50,000 American tourists visit Havana, while from Europe and other parts of the world come many others.

The cities of Santiago de Cuba, Camaguey, Cienfuegos, Matanzas, Santa Clara, Cardenas, and many more, though smaller in population than Havana, are just as charming.

The two principal railroads of Cuba are the Cuba railroad and the United Railways of Havana, both owned by British concerns. Cuba occupies the seventh place among the American countries in regard to railroad extension. It is exceeded in this only by the United States, Canada, Argentina, Brazil, Mexico, and Chile. Cuba was the second country in America to have

a steam railroad service. It was eleven years ahead of its mother country, Spain, in this respect. Cuba has now over 2750 miles of modern railroad.

The exports of Cuba are becoming an important factor in the movement of freight. The commodities exported are chiefly sugar and tobacco; 75 per cent of the exports are sugar, great quantities of tobacco, and some fruits, such as pineapples. Nothing in the way of foodstuffs is raised in sufficient amounts, nor are there any manufactured articles, with the exception of rope and twine, produced in sufficient quantities to supply either the needs or the demands of this island.

Cuba is progressive, and every day it is requiring more and more of the practical things of life, of which so much is produced in the United States. Commercial business relations between the two countries have rapidly grown with Cuba's prosperity.

Cuba is not only one of the greatest tourist meccas of the world, but it is also a splendid market for fruit, salt, rice, eggs, California fruits (fresh and canned), garbanzos, bean, lumber, livestock, petroleum, petroleum products, feeds, wax, fertilizer, onions, codfish, bags, rosin, cottonseed oil, and innumerable others, all of which are manufactured or produced along the lines of the Southern Pacific Company. Transportation lines in the United States have already recognized the immediate immense market here in Cuba.

California fresh fruits are in great demand here and many carloads are sent over the Southern Pacific Lines under refrigeration to Havana, in connection with the car ferry service from Key West. These ferries carry 26 cars from Key West to Havana, and insure delivery of refrigerated goods in the original cars to the receivers in Havana.

A great many cars of Texas eggs are also shipped over the same route by the Southern Pacific Lines, thence via the car ferry and received here in Havana in the original cars under refrigeration. Carloads of onions are received at this market from Texas during April to June, and from California during December to March, being carried by Southern Pacific Lines. Garbanzos in their season are shipped from Mexico all the way to Havana, and routed to Gulf Ports via Southern Pacific, thence steamer to Havana.

The question of freight solicitation is one of the most important duties of our Agency. On account of the keenness of the competition encountered, success depends on the activity of the help he may be able to secure from the receivers on account of friendship or good will which he has been able to obtain.

Another important feature of the Havana Agency is our large traffic of Orientals, there being in Cuba nearly 60,000 Chinese. These Chinese are continually traveling back and forth between the United States and Co. Agency has a good portion of this traffic. They are routed through the United States in transit, under guard, and shipped to the Orient from Pa-

cific Coast ports. Special cars are provided for this traffic in order to more completely cooperate with the United States government in enforcing the Chinese Exclusion Act.

This Agency is making special efforts to interest the traveling public of Cuba in the Sunset route to California. This route holds a certain attraction to the Spanish people, and to the people of Cuba, inasmuch as there is no doubt that much of the history of the Apache Trail of Arizona, and of other points along the route was made by their forebears. We also carry passengers over the Sunset route to points in South America, Australia, and the Orient.

We cordially invite readers of the Bulletin to visit quaint old Havana, the Capital of America's most beautiful playground and to make this Agency their headquarters.

SHOP MECHANICAL SOCIETY DOING GOOD WORK

The Mechanical Society, a branch of the Southern Pacific Apprentice Club, is growing in membership and meetings are gaining recognition at the Sacramento General Shops.

This branch of the club was organized shortly after the club made its appearance last year and started with a few young men in the Shops who were interested in advancing themselves further along technical lines. At their last two meetings they have been crowded for proper room to carry on their work.

The object of the organization is to bring before their meetings such work in their shops as is not thoroughly understood. Articles are written and the subject is thoroughly discussed.

To date the members have discussed locomotive frames and cylinders and have prepared some very good papers upon the subjects. They are now discussing the locomotive shoes and wedges, giving thorough study to various methods of laying out and applying this particular part of the locomotive, in order that each member may become well acquainted with this important part of their work.

The society has brought some interesting speakers before the meetings. The progress made indicates that the employees of the Sacramento Shops are eager to increase their education.

The officers of the Mechanical Society are: W. B. Shaw, chairman, and W. Johnson, secretary-treasurer.

S. F. GIRLS BASKETBALL TEAM WINS FIRST FIVE GAMES

Winning their first five games the Southern Pacific General Office girls basketball team is making a name in the San Francisco Industrial League. The girls have won all their games by a good margin. After winning the first game from the Telephone Company, they defeated the Bemis Bag Company by a score of 37 to 29; Hartford, 34 to 25; and Co. 25 to 14; Eloesser-Heymann Co., 25 to 10; and the Federal Reserve Bank 34 to 8. They have six games more to play and have a good chance to win the league.

EFFICIENCY TALKS FEATURE MEETING AT SPARKS

By H. N. PAYNE
Head M. P. & C. Clerk, Sparks

Sixty division officers and local departmental supervisors attended the third monthly "get together" meeting held at Sparks, Nev., January 29. Assistant Superintendent H. W. Wistner acted as chairman. An excellent dinner was served by the Sparks Episcopal Guild ladies, after which a musical program was furnished by "The Trotsky's Band," led by A. W. Haight, store clerk.

In his talk on "Slid Flat Wheels—Their Cause and Cure," J. R. Johnston, road foreman of engines, pointed out that the responsibility for slid flat wheels did not fall on any single branch or department of the service. He explained that the yardmaster and his force can flatten wheels by dragging cars around with hand brakes set up; carmen through improper inspection, testing and repairing of air brake equipment; locomotive department forces through improper repairs and inspection of air brake equipment; enginemen through improper manipulation of air brakes; and train and enginemen through violation of Rule 842.

T. L. Wagenbach, chief clerk to superintendent, discussed the "Appropriation of Allowances to Operating Expenses—both Maintenance of Equipment and Maintenance of Way, as well as the use of Form 4218."

A. D. Williams, superintendent of motive power, commented on the splendid results being obtained from the Apprentice Boys' Club at Sacramento. He discussed the responsibility of a supervisor as a leader and trainer of men and the fact that this qualification had in developing an efficient organization.

B. D. Richart, trainmaster, urged careful checking to detect flat wheels. Fred Doan, car foreman, spoke on

the necessity of close and careful inspection of equipment. He reviewed the number of A. R. A. bills rendered for repairs at Sparks as compared with other points on the System, showing that 10 per cent of the total bills originated at Sparks.

F. A. Webb, foreman of car machine shop at Sacramento, spoke about the possibility of wheels being slid flat due to not being bored out true. He called attention to the saving that could be effected through closer attention to turning steel wheels, and discussed a proposed change in the contour of driving wheels.

Short talks were also made by J. E. Stone, master mechanic; J. J. Keller, ass't. master mechanic; H. M. Conannon, division storekeeper; A. Schipper, ass't. division storekeeper; W. J. Taylor, general shop foreman; L. F. Fife, departmental foreman; and T. W. Cardwell, trainmaster.

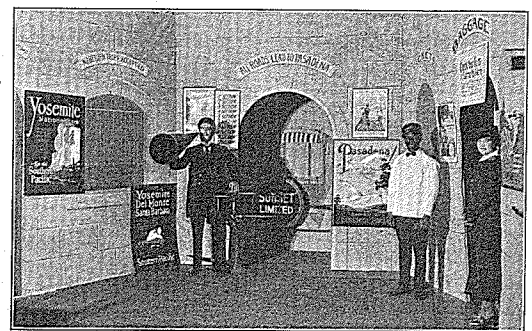
Those present, in addition to the speakers, were:

E. W. Jones, G. M. Cagley, Geo. Abbey, J. F. Johnston, D. L. Kline, E. Edling, J. Reddy, E. Hickey, A. C. Fisher, A. W. Haight, E. Holbrook, J. C. W. Wistner, E. F. Dood, J. Cheney, W. J. Kinner, F. T. Abbey, J. Rowe, W. Schipper, E. R. Gill, E. Swanson, Wm. McElroy, E. Burke, E. Madden, R. E. Paige, Robert Cain, P. E. Carroll, T. Heany, H. G. Valdez, C. Thibodeaux, L. Allard, H. Worthman, C. F. Ferris, Wm. Moreland, F. T. Shaver, J. Dunn, J. Guertter, G. F. Aymer, Geo. Robinson, C. W. Fowler, J. J. Cullen, J. W. Middleton, R. Green, H. N. Payne.

Worry

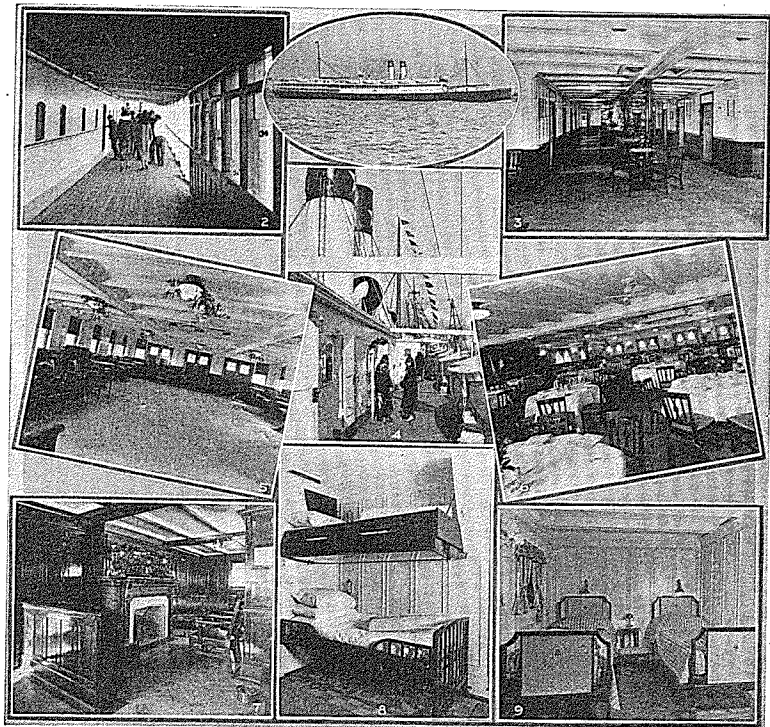
There was a man
And all his life
He'd worked in a shipyard;
And he had a baby,
And it was going to be christened,
And for a week
He couldn't sleep nights
Because he was worried
For fear the minister
Would hurt the baby
When he hit it with the bottle.

—Shannon's Hustler.



A Southern Pacific station was reproduced in the lobby of the Maryland Hotel in Pasadena when the hotel opened its doors for the winter season January 13. The display was arranged under the direction of G. W. Wetherby, district passenger agent at that city, and brought to the attention of hundreds of people the many attractions to be found along the lines of the Southern Pacific. Passenger Marketing was aided by the new Sunset Limited was given particular prominence.

After Reading Your Bulletin, Pass It Along



These striking pictures give an idea of the beautiful appointments and spacious quarters of the steamship "Blenville," the newest ship to be placed in service on the Southern Pacific line between New York and New Orleans. No. 2 shows the promenade deck; No. 3, ladies' lounge; No. 4, upper deck; No. 5, main saloon; No. 6, dining hall; No. 7, smoking room; No. 8, stateroom; No. 9, room en suite. The new vessel compares with the finest in the Atlantic coastwise service.

FIRST BUSINESS MEETING AND DINNER AT OGDEN

Supervisory officers' "Get-together" dinners and meetings at Sparks, which were inaugurated by J. E. Stone, then assistant master mechanic at that point, have been attended with so much success that similar gatherings and dinners have been arranged for Ogden, the first of which was held February 14th. Supervisory officers of all departments, the majority being representatives of the Mechanical Department, at Ogden, were in attendance.

J. E. Stone, Master Mechanic, presided as chairman and toastmaster, and, after a well served dinner, several talks were given.

Superintendent C. F. Donnatini was to speak on the topic of "Divisional Organization," however, due to his

being unable to attend, F. C. Smith, assistant superintendent reviewed the subject, pointing out the need of co-operation between departments.

T. F. Wagenbach, chief clerk, outlined the operation of our budget system, setting forth the necessity of co-operation on the part of not only the heads of the major departments, but also those engaged in a supervisory capacity in the various sub-divisions of the major departments. He illustrated how the budget system and system of allowances work out, similar to the operation of a household.

With the aid of a large reproduction of form 4218, Order on Storekeeper, Mr. Wagenbach discussed how the form should be made out.

A. A. Lowe, trainmaster, outlined the practices followed in employing and training student brakemen. He also pointed out the necessity of su-

persing officers exercising care in the selection of new employees, determining those best suited for particular lines of work.

The meeting was adjourned following interesting and timely remarks by Mr. Stone, concerning the need of conserving and economically using material. He indicated the need of a greater realization of the fact that our Store Department had been organized for the purpose of maintaining and caring for the stock of necessary material and when anyone draws excessive quantities and hoards them in lockers, work benches, etc., some other employe or department may have their work delayed.

The next meeting is to be held some time during March.

"The fellow who flares up doesn't shine long,"—Ex.

SAN JOSE HAS GOOD RECORD IN FREIGHT HANDLING

Employees of San Jose Freight Station are making a good showing in careful and accurate handling of less-carload freight, according to R. P. Cook, general foreman of freight sheds in that city.

In 1921 the employees at this station handled 60,010 tons of LCL freight and made 119 errors; in 1922, 62,080 tons with 91 errors; in 1923, 63,487 tons with 54 errors; and in 1924, 37,295 tons with 39 errors. This comparison shows the improvement being made continually in handling LCL shipments.

"This improvement in handling freight," says Mr. Cook, "is largely due to the educational campaign conducted by R. G. Fagan, superintendent freight protection, and by the district committeemen."

"Since it is not feasible for all our employes to attend the meetings held by Mr. Fagan, we hold local meetings, from time to time at which the minutes of the committee meetings, claim bulletins, and reports sent in by committeemen are read and discussed. In this way all of our men keep in touch with the proper methods of handling freight and are educated in the performance of their various duties."

The men at San Jose Freight Station have adopted our President's slogan for 1925, "Let us do it the best way we know how," and while we may be slightly weak on business getting we are strong on taking care of the business that the business gets."

WHY SLEEP IN BERTH WITH HEAD TOWARD ENGINE?

There are two good reasons, explains the Pullman News, why Pullman berths are made down with the head, or pillow, toward the locomotive. This practice is founded on common sense and the experience of some sixty years.

Early in sleeping car history it was discovered that passengers suffered less from drafts if they slept with their heads toward the locomotive the headboard affording ample protection. That is one reason for the practice that has become standard.

There were some passengers in the beginning who favored sleeping with their feet toward the head of the train, and thus a second objection was discovered. It was the steady stream of cinders that poured into the face of the sleeper all night long. Even with both screened windows of the more modern equipment opened in extremely hot weather, the cinders that filter in are invariably found at the foot of the berth. This matter of cinders, however, does not concern passengers traveling on the Southern Pacific, because there are no cinders from oil-burning locomotives.

Employer (Examining applicant for job): "Do you drink?"

Applicant: "Thank you, sir, I'll have a small one."—Ex.

Steamship Line Officers Advance



Officers recently promoted on the Southern Pacific Atlantic Steamship Lines. Left to right: S. I. Cooper, manager; E. H. Patton, assistant manager; John Hawes, agent, New York; G. A. Swain, terminal superintendent; H. M. Wilkins, assistant manager, Galveston.

A NUMBER of important promotions have been made among officers of the Company's Atlantic Steamship Lines, following the retirement on pension of Captain C. W. Jungen, formerly manager.

S. I. Cooper, who was assistant manager, succeeds Captain Jungen as manager. E. H. Patton, agent at New York, becomes assistant manager and John Hawes succeeds to the position of agent. G. A. Swain is terminal superintendent and H. M. Wilkins, agent at Galveston, is promoted to assistant manager at Galveston. With the exception of Mr. Wilkins, all of the officers are located in New York. The promotions were effective January 1, 1925.

Mr. Cooper entered the service of the Southern Pacific in November, 1903, as stenographer in the manager's office at New York. While working in this position he attended night law school and following his graduation was admitted to the bar in New Jersey as an attorney-at-law in 1907 and three years later was admitted as a counsellor-at-law. From the position of stenographer with the Southern Pacific he advanced to manager, then to assistant to manager and in March, 1916, was appointed assistant manager.

Mr. Patton's first work with the Southern Pacific began as clerk in New York in February, 1886, at which time the Company operated a fleet of small steamers between New York and Algiers, La. In 1887 he was promoted to inbound freight cashier and in 1890 was appointed assistant to agent. When the passenger and freight service was inaugurated between New York and New Orleans, Mr. Patton became chief clerk to the agent at New York. In September, 1904, he was promoted to acting agent and in November of that year became agent. In 1906, in addition to his duties as agent, he was appointed manager of the Company's lighterage department at New York.

Mr. Hawes entered the service as an office boy in September, 1885. For several years he served in the Claims, and Delivery and Receiving Departments, also as Paymaster. He was placed in charge of the Receiving De-

partment and of loading all steamers in 1904 and was appointed assistant agent in 1916.

Mr. Swain was employed as check clerk in October, 1891. He served in various capacities until February, 1901, when he became time keeper of delivery piers. In April, 1907, he was promoted to chief delivery clerk and in December, 1908, was advanced to superintendent of delivery piers.

Mr. Wilkins entered the service as a clerk on the Company's rail lines at Brenham, Texas, in September, 1888. Later he was cashier and agent at this point and at Dallas, Texas. In November, 1903, he was promoted to general agent, Traffic Department, rail lines at Galveston, and in January, 1910, took the same title with the Company's steamship lines. In January, 1916, he became general agent for both the Traffic and Operating Departments of the steamship lines.

MAN OBEYS HIS CONSCIENCE PAYING FOR 1919 FARE

By E. G. ROCHE,
Bulletin Correspondent, Bakersfield

Some of us mortals still have a conscience. At times we disregard it, but "Once In Every Man's Life" it comes back to haunt him for some deed he committed in the past.

Recently Ticket Clerk Geo. W. Novey of the Bakersfield office was gently aroused from his day dreams by a gentleman at the window. Ever ready to serve and impart information on the most economical and scenic way of reaching one's destination, Mr. Novey greeted the gentleman in a way all his own.

The first inquiry made was, "What were the charges for passage around the tunnel that caved in near Tehachapi about November, 1919? Somewhat stunned by receiving such an inquiry at this late hour, Mr. Novey told the gentleman that the passage fee was \$100, whereupon the gentleman handed him over one good American dollar, and told Mr. Novey that he had come to seek passage around this tunnel in 1919, but neglected to pay his fare, and since that time his conscience was bothering him more or less and he could not be at ease until this just and honest debt was paid.

NEW SAFETY COMMITTEEMENT

Salt Lake Division: J. E. Stone, master mechanic, vice D. Hickey; W. S. Jones, engineer, vice T. J. Cole; C. A. Peterson, conductor, vice R. L. Linton; H. M. Wilkins, fireman, vice W. C. Dalton; J. F. West, brakeman, vice J. J. Selberg; Geo. E. Ginner, trainmaster, vice J. Griffin; J. C. Harrow, machinist, vice F. H. Brophy; E. H. Stewart, fireman, vice F. R. Baird.

After Reading Your Bulletin, Pass It Along

Patrons Commend S. P. Employees

G. A. Theiss, traveling agent, Chicago, has received a letter from J. E. Moore, of Berkeley, Cal., expressing appreciation for thoughtful service rendered Mr. Moore on a recent trip East to accompany the body of his mother-in-law.

"We are glad to know of the service rendered Mr. Moore on a recent trip East to accompany the body of his mother-in-law."

Southern Pacific patrons have written these expressions of appreciation for courtesies shown them by employees everywhere on the System for the general efficient service rendered by the Company and its men and women.

"Meals on the Southern Pacific were enjoyed more on any previous trip," wrote Horace H. Quibby of Pasadena, to District Passenger Agent G. W. Wetherby, expressing appreciation for a "delightful trip."

Conductor G. E. Summons and Brake-men D. C. Davanagh and J. E. Keller of Los Angeles Division are commended by Eileen Ploss of Los Angeles, for courteous services rendered her on a recent trip.

H. D. Ross of the Los Angeles general freight office, expressing appreciation for freight services.

P. L. Sterling, agent at Oakridge, Ore., is thanked in a letter from R. D. Castle of Elton Springs, Ore., for the skill with which he arranged the itinerary of an eastern trip.

The promptness of Southern Pacific in settling claims for loss or damage to shipments, prompted San Francisco representative of the United Agencies, Inc., to write W. A. Westington, agent 4th and Berry Street Station, San Francisco, that "we have instructed our principals in Chicago to route all goods for delivery to San Francisco via Southern Pacific."

Mrs. E. F. Quimby of Boston, Mass., writes H. J. Taggart, city passenger and ticket agent at Fresno, thanking him for arranging her itinerary and particularly commending Mr. Theiss who met her at Chicago.

Harley Hutchings of San Francisco writes his appreciation for the painstaking and obliging services of T. M. McDonald, traveling traffic agent at Reno.

"The ever-present Southern Pacific courtesy was expressed in the actions of the employees everywhere," wrote I. W. Birnbaum, Los Angeles Commissioner of Police, in a letter to H. E. Pierson, Los Angeles passenger agent. He also wrote: "We found the Owl and Sunset Limited to be as fine as any train in the United States, and the service most excellent."

H. E. Landierink, rate clerk in the general passenger department at San Francisco, is commended by J. T. Kennedy, Commander U. S. Navy Medical Corps, for his "unfailing courtesy and solicitude for our comfort," at a time when two cars of insane patients were transported from Napa to Washington.

"I can not compliment you too highly for the steward in charge of the diner. The food was not only good, but of generous portions. These were expressions made by H. U. Brandenstein of San Francisco, in a letter commending the services of Steward J. A. Ledward."

"I have never had any better service or better meals," writes J. L. Halman of San Francisco, in commenting on the service of Dining Car Steward H. E. Cornell.

M. J. Richey, waiter, "is unusually courteous and efficient in his anticipation of the wishes of his patrons and in serving them," writes A. O. Baughman of Sausalito, Cal.

E. W. Gill of the San Francisco Ferry ticket office, is commended by W. L. Stockfraser of San Francisco, for his attentive and courteous services.

"Dining Car Steward A. E. Peterson is the best man for the position I ever knew," writes W. A. Gray of Los Angeles in commenting on the good service received over a period of many months.

E. H. Williams, general agent at Denver, has received a letter from the Joslin Drygoods Company of that city, expressing appreciation for the careful and efficient manner in which two carloads of toys were handled. "We do not believe that the cars could have been loaded in better condition," the letter stated.

F. Hewson, traffic manager of Union Tool Company, Torrance, Cal., has expressed the appreciation of his company for the service of J. T. Saunders, asst. freight traffic manager, for the prompt dispatch of large shipments and the courteous services furnished by the freight traffic offices at Los Angeles.

W. H. Volles, stationmaster at San Francisco Ferry, has been commended by Asst. Passenger Traffic Manager C. L. McFall for the interest he took in the welfare of patrons when he loaned a woman and her little daughter sufficient money to pay for their tickets to Los Angeles. The woman held return portion of a ticket that had just expired. Mr. Volles has previously declared that "the public is 99 per cent honest" and in this case, as in the many other instances where he has come to the assistance of stranded travelers, the money he loaned was promptly returned to him.

"I wish to commend the Sacramento passenger office and particularly P. E. Mitchell, passenger agent at that city, for the management of my recent trip east, writes E. I. Slack, Superintendent, Butte Hotel, Sacramento."

T. Ahern, superintendent, Sacramento Division, received a letter of comment from Chas. G. Werner, manager Newcastle Fruit Growers' Association on which he terminated 100% fruit shipping season for them. "We greatly appreciate the services your agent, W. B. Flynn, gave us throughout the entire season," said Mr. Werner.

United States Marshal Fred L. Esola, wrote a letter of appreciation to P. J. Kelly, passenger agent at San Francisco, for the attention shown Deputy U. S. Marshal Hoen and his guards in transporting a carload of prisoners from Oakland to San Francisco. He also commended the services of Dining Car Steward W. H. E. Cornell and the Special Agents who offered their service.

"I cannot speak highly enough of the splendid service and cooperation of A. G. Hammarstrom, passenger agent, Los Angeles, rendered in helping me handling an athletic team from Los Angeles to Portland, Ore., via the University of Southern California, to H. P. Monahan, district passenger agent, Los Angeles."

Dining Car Steward, S. J. Barge is commended by G. Politz, of San Francisco, for his courteous services on a recent trip from Portland.

Bruce MacKay, Pullman clerk at Los Angeles, is commended by Harry Jepsen of that city, for his efficient service in planning the itinerary for an eastern trip.

CAPT. BOYD COMPLETES TRIP OVER S. P. RAIL LINES

Another skipper commanding a liner plying the Atlantic for our Atlantic Steamship Lines has just completed a tour of the Company's rail lines and is now back on the bridge of his vessel.



Capt. H. T. Boyd

He is Captain H. T. Boyd of the steamer "Mornus."

Captain Boyd is the fourth of the commanders of the company's steamships on the Atlantic Coast to spend several weeks in the South and West gaining first-hand information concerning the points of interest. These trips were arranged so that they may be better able to describe the attractions along Southern Pacific lines to the many travelers with whom they come in contact.

Captain Boyd writes that he greatly enjoyed the trip and "would like to make it again," and expresses his appreciation of the efforts exerted to make his journey pleasant.

Captain Boyd commanded the steamer Antilles, the first American army transport lost during the World War. The Antilles had been in Southern Pacific service but after the outbreak of hostilities with the Central Powers, was put into transport duty. It was torpedoed October 17, 1917, by a German submarine about 275 miles off the coast of France, as the ship was homeward bound. The Antilles went down in four and a half minutes, with a loss of 67 men. Captain Boyd was the last man off the ship.

When Captain Boyd came to the surface after jumping overboard as the ship went down, he found a junior engineer, Thomas Boyle, beside him. Boyle's life belt proved ineffective, and as he could not swim, Captain Boyd managed to swim and hold him up for three quarters of an hour until they were picked up by a life raft. About three hours later the survivors were rescued by two former private yachts which were engaged in patrol work off the French coast.

PITTSBURGH PUPILS PLEASED WITH S. P. PICTURES

G. G. Herring, general agent at Pittsburgh, Pa., has received a letter signed by pupils of the sixth grade at Beltschover school in that city, expressing appreciation for photographs and other material descriptive of the Western States which Mr. Herring's office furnished the class. "We were just as quiet as could be during the whole lecture, when more than 200 of us saw the pictures," the letter stated.

Foremen With "No Accident" Record Named

Following is a list of foremen on the Pacific System who went through 1924 without a casualty to an employee under their supervision reportable to the Interstate Commerce Commission. Foremen whose names are designated by one star (*) have had a clear record for two consecutive years; those with two stars (**) for three consecutive years; and those with three stars (***) for four consecutive years. Names designated by a (v) have had a clear record for five consecutive years. (Photographs are of foremen with longest "no accident" records on their divisions.



Fred Merkle
Record 36 years

Salt Lake Division
Kubota, Kuma
Larson, James
Landauer, U.
Lewis, D.
Lengioni, A.
Letts, C. W.
Little, Nick
Lorenz, J. A.
Lorenz, J.
Madden, B. F.
Mallon, M.
Marquetti, Alex.
Mariani, Joseph
Martini, Joseph
Martini, Felix
Martinez, N.
Mason, Samuel
Menicucci, G.
Menicucci, P.
Menicucci, J.
Menicucci, F.
Menicucci, R.
Menicucci, S.
Menicucci, T.
Menicucci, U.
Menicucci, V.
Menicucci, W.
Menicucci, X.
Menicucci, Y.
Menicucci, Z.

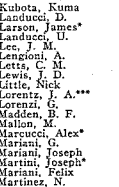
Los Angeles Division
Amundson, R. M.
Anaya, J.
Anderson, J.
Baker, G. V.
Barnes, J. W.
Bernard, J. W.
Brenner, W. H.
Brooks, H. E.
Caldwell, C.
Carone, T.
Carmichael, J.
Chadwick, A. V.
Chambers, J. V.
Chapman, J. V.
Cockburn, D.
Coom, J. M.
Cowan, C. R.
Cowan, F.
Cowan, W.
Cowan, X.
Cowan, Y.
Cowan, Z.

San Francisco Division
Cecato, Antonio
Cecato, J. V.
Cecato, J. W.
Cecato, J. X.
Cecato, J. Y.
Cecato, J. Z.
Cecato, J. A.
Cecato, J. B.
Cecato, J. C.
Cecato, J. D.
Cecato, J. E.
Cecato, J. F.
Cecato, J. G.
Cecato, J. H.
Cecato, J. I.
Cecato, J. J.
Cecato, J. K.
Cecato, J. L.
Cecato, J. M.
Cecato, J. N.
Cecato, J. O.
Cecato, J. P.
Cecato, J. Q.
Cecato, J. R.
Cecato, J. S.
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Cecato, J. X.
Cecato, J. Y.
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Portland Division
Urbie, Leovigilio
Weden, W. F.
Wills, Leovigilio
Young, John N.
Zanotto, Modesto
Salt Lake Division
Volpi, A.
Volpi, R.
Volpi, S.
Volpi, T.
Volpi, U.
Volpi, V.
Volpi, W.
Volpi, X.
Volpi, Y.
Volpi, Z.

East Bay Elec. Div.
Bradford, J.
Boulton, J.
Chavez, Benj.
Crawford, J.
Dittman, W. A.
Menar, H.
Menley, G. W.
Mora, J.
Morgan, Nicholas
Moore, F. G.
Morton, N. E.
Morton, N.
Moreno, V.
Pawley, L. A.
Pawley, L. B.
Pawley, L. C.
Pawley, L. D.
Pawley, L. E.
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D. Dassy
Record 12 years



James Ruddman
Record 12 years

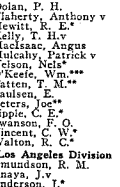
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Record 12 years



Joseph Cecato
Record 16 years

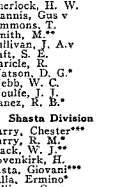
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D. Dassy
Record 12 years



James Ruddman
Record 12 years

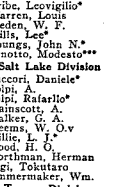
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Cecato, J. W.
Cecato, J. X.
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Cecato, J. A.
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Cecato, J. V.
Cecato, J. W.
Cecato, J. X.
Cecato, J. Y.
Cecato, J. Z.

Portland Division
Urbie, Leovigilio
Weden, W. F.
Wills, Leovigilio
Young, John N.
Zanotto, Modesto
Salt Lake Division
Volpi, A.
Volpi, R.
Volpi, S.
Volpi, T.
Volpi, U.
Volpi, V.
Volpi, W.
Volpi, X.
Volpi, Y.
Volpi, Z.

East Bay Elec. Div.
Bradford, J.
Boulton, J.
Chavez, Benj.
Crawford, J.
Dittman, W. A.
Menar, H.
Menley, G. W.
Mora, J.
Morgan, Nicholas
Moore, F. G.
Morton, N. E.
Morton, N.
Moreno, V.
Pawley, L. A.
Pawley, L. B.
Pawley, L. C.
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D. Dassy
Record 12 years



James Ruddman
Record 12 years

Portland Division
Urbie, Leovigilio
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Salt Lake Division
Volpi, A.
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Volpi, S.
Volpi, T.
Volpi, U.
Volpi, V.
Volpi, W.
Volpi, X.
Volpi, Y.
Volpi, Z.

San Francisco Division
Cecato, Antonio
Cecato, J. V.
Cecato, J. W.
Cecato, J. X.
Cecato, J. Y.
Cecato, J. Z.
Cecato, J. A.
Cecato, J. B.
Cecato, J. C.
Cecato, J. D.
Cecato, J. E.
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D. Dassy
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James Ruddman
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Pawley, L. T.
Pawley, L. U.
Pawley, L. V.
Pawley, L. W.
Pawley, L. X.
Pawley, L. Y.
Pawley, L. Z.

D. Dassy
Record 12 years

C. E. Kelleher
Record 5 years

J. H. Curlew was the Union conductor and in November, 19

Recent appointments made among officers formerly of the El Paso & Southwestern System include those of J. H. Curlee, who is now yardmaster at Douglas on the Rio Grande Division, and Richard Warren, appointed district freight and passenger agent at El Paso.

Richard Warren

rate clerk at Chicago and then traveling freight agent at Wichita, Kansas. He went to the El Paso & Southwestern in March, 1906, as traveling freight agent at El Paso. He was appointed general agent in January, 1910, and later division freight agent.

By LEON F. TYLER

Annual meeting of the West Oakland Stores Supervisory and office forces was bigger and more enthusiastic than ever before. The meeting was held at the West Oakland Store, done during the year by the Welfare Committee, composed of Miss Belser, Mr. Adams and Mr. Hallgren. This movement is just what the name implies. It is a place where like remembrances are sent employees when they are held at home on account of sickness or other substantial reasons. It is a place where employees who meet with misfortune and much credit is due the committee for their work.

Following this report came the distribution of "josh" presents by District Storekeeper Polk, assisted by Foreman of Stores Day, and District Storekeeper Adams. The presents in value, there was a heavy rain. Wood was the subject of the meeting. The District Storekeepers. We get a lot of fun out of these meetings, as we are pretty much of a big

A splendid set of silver was presented to our retiring Chief Clerk S. L. Bouque from his fellow employees, he having been transferred to the same position at Sacramento. His presentation speech was made by Mr. Polk. The speaker was very well received at once, but later made a brave effort, rescued his voice and wound up in a blaze of glory by singing "That Old Gang of Mine." We were very glad to see Lawrence advance, but we were not with him.

Great credit for the success of these meetings is due Store Foreman "Jimmy" Day, than whom there is no more indefatigable worker, and to the Misses Montague, Bourke, and Winslow, and Messrs Adams, Chamberlain, Shanks.

After Reading Your Bulletin, Pass It Along



Richard Warren was later operating stations. Traffic Department rate clerk at C&D, he was a long time freight agent. He went to the

ent in March, 1900, as traveling freight agent at El Paso. He was appointed general agent in January, 1910, and

STORE EMPLOYEES OF WEST OAKLAND HOLD MEETING

By LEON F. TYLER

Annual meeting of the West Oakland Stores Supervisory and office forces was bigger and better than ever before, it was reported. After the "feed" came a report of the work done during the year by the Welfare Committee, headed by Mrs. J. J. Sullivan, and by Mr. and Mrs. Sillego. This movement is just one of the many things that the local union and like remembrances are sent employees when they are away on an account of sickness or vacation.

More substantial was the report of the employees who meet with misfortune and are unable to work, and the committee for their work during the year.

In closing this report came the distribution of a list of names of the employees of the Polk, assisted by Foreman of Stores Day. While the list was being read, the employees in value, there was a heavy run on Woolworth's, and the employees of the Polk, meetings, as we are pretty much of a big family in the store.

The employees were presented to their fellow Clerk Clerk S. L. Bouque from the retail employees, he having been transferred to the office of the Sacramento. The presentation speech was made by Mr. Bouque, who was very well received and responded at once, but later made a brave effort,

**STORE EMPLOYEES
OAKLAND**

By LEONARD

Annual meeting of the Supervisory and Store Employees' Association was held at the Hotel Oakland. After the roll call, the meeting was done during the year, committee, composed of Mr. and Mrs. Sillego, what its name is like remembrances they are held a new. More substantial employees who much credit is due work during the

Following this report came the distribution of "josh" presents by District Storekeeper Polk, assisted by Foreman of Stores Day. As the gifts were limited to fifteen cents

in meetings, there was a heavy run on Woolworth's. We got a lot of fun out of these things, as they are pretty much of a big family in the stores.

A splendid set of silver was presented to our retiring Chief Clerk S. L. Douque from the members of the board. The silver was transferred to the same position at Sacramento. The presentation speech was made by Mr. Polk. "Larry" was too overcome to receive it. Once, but he made a brave effort, rescued his chair and wound up his remarks of glory by singing "That Old Gang of Mine." We are very glad to see Lawrence address the society and we will miss him.

Great credit is due to all of these meetings is due Store Foreman "Jimmy" Day, from whom there is no more indistinguishable chamberlain, and to the Misses Montague, Chamberlain, and Messrs Adams, Chamberlain, thanks.

of "Josh" present. Polk, assisted by As the gifts were in value, there was worth's. We get meetings, as we family in the stor

A splendid set of our retiring Chief and his fellow workers referred to the same. The presentation Polk. "Larry" w spond at once, but rescued his voice of glory by singing "Mine." We are v advance, but we Great credit for ing is due Stan than whom there worker, and to Bouque, Mansfield Chamberlain, Shan

Along

Portland Division

By N. J. NORMILE
Sup't Office Correspondent

Portland Division points with considerable pride to an unusual record claimed for C. H. Spencer, chief train dispatcher.

Mr. Spencer's service with the Southern Pacific Company dates from 1894. Since the year 1899, or a little over 25 years to date, Mr. Spencer has not been absent from duty on account of sickness.

This is a record achieved by few, and is a challenge to other divisions to produce a longer record, age and hours considered, for continuous service, without time lost account of illness.

Lewis J. Speck, conductor, Portland Division, died at Forest Grove, Oregon, February 11, after an illness of several months. Mr. Speck had been with the Southern Pacific about thirty-five years and was well known on the Portland Division. He entered service at Portland as brakeman, October 29, 1880, being advanced to conductor, June 7, 1894. Though he was not a pensioner, his application for a pension was under consideration at the time of his death. He is survived by his wife, two daughters and a son.

Blonded police dogs are a hobby with Assistant Chief Dispatcher F. W. Cantrell of Portland. He has a small kennel located at Aloha on the Southern Pacific electric about ten miles from Portland, comprising such stock as dogs bred by a "litter brother" of the famous movie dog star, "Strongheart".

He has trained one of his dogs to a particularly high degree of intelligence. One of Mr. Cantrell's amusements for visitors to his kennel is to show the dog a bunch of keys, or other personal property of the visitor, lock the dog in his kennel and invite the visitor to hide the object wherever his fancy dictates, even to the extent of burying it in the ground within reasonable distance from the surface. He then releases the dog from his kennel to return the hidden object to the owner, which he never fails to do, a mystifying feature of this little stunt being

the fact that it is very evident in watching the dog that he does not take the trail of the person hiding the article.

There is great excitement around Mr. Cantrell's kennel just now as it is rumored in dogville that there will be a large increase in the little dog family soon. Several pups of these three litters are already reserved, one being promised to a dog farmer in Alaska, who became very enthusiastic following a visit to Mr. Cantrell's kennels.

BOWLING TOURNAMENT BEING HELD BY SACRAMENTO TEAMS

By F. L. Briggs

To the uninitiated, the Superintendent's Office at Sacramento would appear as a modern Babel, with the conversation divulging such expressions as "getter ball", "in the alley", "Maple Crushers", "Strikes", "Spar", and so on.

For bowling now occupies the spotlight, as a consequence of a practice session held at the Forum Alleys January 10. "Hap" Horgan, I.C.C. clerk, was the conceiver of the idea and enthusiasm ran high, giving incentive for an inter-office tournament.

Four 5-man teams started the season and after rolling off 12 games, the Manager of the alleys put up a proposition to roll for a cup. This was accepted, the teams re-vamped and at the present writing six teams, the Overlands, Shastas, Oregonians, Fash, Maile, Tompkins and El Dorados are participating in a twenty week tournament of which three weeks have been played off, with the El Dorados and Tompkins in the lead.

It was a little late in the season when we started, but every one is enthusiastic and several very good bowlers are among the number, while some of the novices are learning ahead by leaps and bounds.

CHANGES IN SAFETY COMMITTEEMEN

Stockton Division: A. P. Grow, engineer, vice G. F. Morgan; B. K. Sandridge, yardman, vice T. J. Sullivan; C. C. Graves, Ret. Agt. A. K. E. vice E. S. Hodgson.

Tucson Div.: H. F. Schetter, yardmaster, vice Roy Johnson; W. W. McCadden, engineer, vice B. T. Check; H. L. Piper, conductor, vice J. H. Myntinger; E. H. Barnes, fireman, vice B. Sheffield; W. C. Joyner, brakeman, vice F. H. Arnold; E. L. Ludmali, yardman, vice C. D. Weaver; Joe Briggs, machinist, vice L. E. Brock.

Western Division

By G. A. GAROUTTE
Oakland Pier Correspondent

The first Whist Party given by the Western Division Athletic Assn. was held at Jenny Lind Hall, Oakland, February 7, with a large crowd in attendance. Despite the inclement weather those who attended enjoyed themselves and should be considered brave souls for venturing out. Many excellent prizes afforded anxiety to cap the finish of the game. N. B. Quera proved the champion of the evening by winning first prize. An amusing event of the evening was the tie between R. Sanden and R. Bryant, both engineers' timekeepers. We hope to accommodate a larger crowd with our next big event.

"Buzzie" Meeker, so named by his admirers on account of his ability to operate the low jaw, causing insect sounds, has departed with all his idiosyncrasies in tow. Mr. Dunsmyth, Mr. Meeker is an expert on time allowances and succeeded in straightening out our tangles with such effectiveness that his reputation earned him promotion. We are proud that the Shasta Division, after canvassing the entire Pacific System, chose one from our midst for an important supervisory post.

The Southern Pacific "Golds," unlimited basketball team of the Bay District, has at last been granted a well earned rest. The East Bay Basketball League has ended its games for the season with the above mentioned team in third position of the Industrial Section. At the last game between the Magnavox Co. and the S. P. Golds, L. Potts, star forward of the latter team, had the illfortune of having his nose fractured by a wild-fungus throw, which was probably the cause of our team losing the game and a chance for a triple tie for first place. We wish to extend our thanks and appreciation for the excellent supervision on the part of the League Officials and the sportsmanship of the players who participated.

The inimitable "Bub" Rooney has just completed a correspondence course in salesmanship and is now to be considered a first class "drummer".

Stockton Division Business Getters Lead

STOCKTON Division, winner of the new business getting trophy for the quarter just closed, has jumped into the lead in the first month of the present quarter. Los Angeles Division is second, with Sacramento and Joaquin following closely.

S. M. Phillips, clerk at Calipatria, answering the request made in the Bulletin for "business getting" ideas from employees, calls attention to the advantage employees in smaller towns have in personal sales talk.

"Clerks, especially, are always in close touch with shippers and consignees," writes Mr. Phillips, "and it is an easy matter for them to inquire regarding future shipments of these patrons. When dealing with local merchants I often ask how their freight business is being routed. Of course, there are some who do not understand my interest, which is easily explained when I show them the employees' business getting article in the Bulletin. A motor truck concern failed to pay a claim promptly in our city and I have secured standing routing orders for future business of three consignees who previously shipped by motor trucks."

"Ability to solicit is the first step in business getting," writes R. B. Houston, district freight and passenger agent at Santa Rosa. "Many employees who think they can not solicit are not honest with themselves. Employees should give a portion of their time and effort in developing the Company's freight and passenger business. Before we, or the Company we represent, can succeed there must be an earnest desire on our part to get bigger business."

Many pensioned veterans of Southern Pacific service are taking an active interest in the business getting campaign. Henry Englebright, retired master car repairer at West Oakland, is one of the "old boys" who always has an eye and an ear trained to catch tips on prospective business. Recently he heard of four people planning a trip from New York to San Francisco. He sent them a letter by air mail and as a result they changed previous plans and purchased tickets via Southern Pacific steamship line to New Orleans and Sunset Limited to San Francisco. He also has sent two other "live" tips on passenger business.

J. D. McLean, clerk at Lodi, was the champion business getter during January, securing 28,325 points on standing routing orders. P. F. Bothwell, accountant at Sacramento, was second with 11,800 points on carload business. J. E. Ward, chief clerk to superintendent at Sacramento, had the highest score for passenger business.

Other high scores were made during the month by: A. Fields, stenographer, Modesto; S. R. Davies, cashier, Riverside; R. E. Markwell, claim adjuster, Fresno; H. S. Stubbs, cashier, Los Angeles; P. J. Trumble, yardman, Sacramento. Following is a list of recent business getters.

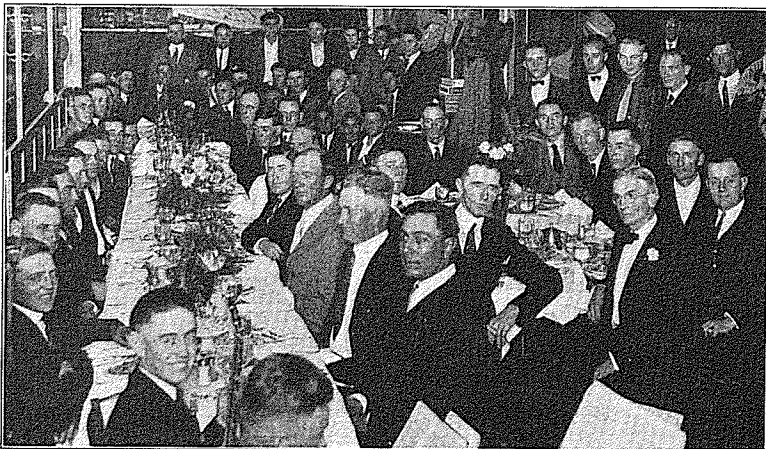
Official Score Board

Division	Jan. Score
Stockton	245,235
Los Angeles	80,435
Sacramento	69,730
San Joaquin	52,960
Tucson	12,475
San Diego	6,300
Portland	3,638
General Office	2,601
Rio Grande	2,050
Salt Lake	1,840
Western	1,648
Steamer	400
East Bay Electric	400

Abbreviations in following list are: Int., interlined; Lo., local; Frt. Off., freight office; less than carload; Cl., carload; SRO, standing routing order.

SUCCESSFUL PASSENGER TRIPS

Anderson, A. E., Frt. Agt.	217Lo.
Baker, C. B., Yrdmstr., Salem ..	4RTLo.
Brockwell, L. A., D.F.A., Portland ..	Int.
Chapman, L. B., Dist. Frt. Off.	Int.
Dobbs, F. N., Strkpr., Portland ..	Int.
Follis, H. A., Clk., Grants Pass ..	Int.
Godfrey, C. O., Yrdmstr., Portland ..	Int.
Howard, J. R., Bgnm., Albany ..	Int.
Minor, O. H., Clk., Whisman ..	Int.
Oliver, O. H., Clk., Whisman ..	Int.
Pomeroy, H. G., Clk., Portland ..	Int.
Reed, Wm. E., Car Clk., Portland ..	Int.
Grants Pass ..	Int.
Scharbach, E. A., Clk., Mt. Angel ..	3RTLo.
Shannon, H. G., Clk., Portland ..	Int.
Smith, E. L., Opr., Silverburg ..	Int.
Snyder, H. G., Clk., McMinistry ..	Int.
Spooner, F. O., McMinistry ..	Int.
Van Buren, G. H., Opr., Albany ..	3RTLo.
Woodward, J. C., Whisman ..	Int.
General Office	
Anderson, A. E., Clerk ..	2RTLo.
Burke, C. W., Dist. Frt. Off.	Int.
Butler, E. H., Clk.	Int.
Crawley, N. G., Steno.	Int.
Dickson, S. D., Clk., Clk.	Int.
Faulstich, G. C., Clk., Rate Clk.	2RTInt.
Faulstich, G. C., Clk., Rate Clk.	2RTInt.
Fritz, H. E., Attorney ..	Int.
Herman, W. J., Clk.	Int.
Kelly, R. E., Rep., Exec. Dept.	Int.
King, J. H., Rep., Agt.	Int.
Kogler, J. E., Frt. Clm. Dept.	2RTLo.
Makley, F. C., Clk., Mer.	Int.
Peacock, A. J., Secy.	2RTLo.
Peck, M. A., Hd. Clk., Int.; RTInt.	Int.
Petersen, J. H., Clk., Portland ..	Int.
Quinn, W. J., Hd. Clk.	Int.
Rale, Miss, Steno.	Int.
Roberts, W. C., Clk., Off.	Int.
Viehard, H. C., Clk.	Int.
Walters, E. S., Clk.	Int.
Zeno, N. L., Jr., Clk.	Int.
Stockton Division	
Bouchard, P., Condr.	3RTInt.
Berry, E. F., Bgnm.	Int.
Carroll, W. H., Bgnm.	Int.
Carpenter, H. C., Bgnm.	Int.
Colman, Irving, Clk.	Int.
Duffy, J. C., Opr.	Int.
Gram, L. C., Trmstr.	Int.
Lehde, F. C., Clk.	Int.
Maloney, C. R., Timepr.	Int.
Middlebroder, H., Mot. Pow. Dept.	Int.
Newstead, A. A., Clk.	Int.
Page, Frank, Condr.	Int.
Polk, H. C., Bgnm.	Int.
Webster, I. E., Secy.	Int.
Wilson, A. J., Clk.	Int.
Stockton Division	
Beatty, A. J., Clk.	Int.
DeCandia, Miss, C. Mattoway ..	Int.
Fields, A. Steno.	Int.
Ford, C. R., Opr.	Int.
Augustine, Miss, E. Clk.	2Lo.
Baker, E. A., Crew Dispr.	Int.
Baker, E. A., Crew Dispr.	Int.
Bates, Miss, A. Steno.	Int.
Coughlan, O. Clk.	Int.
Cullen, Miss, E. Clk.	Int.
Dayton, H. E., Cahr.	Int.
Dewey, H. F., Clk.	Int.
Dougherty, Miss, W. V. G.	3RTInt.
Fisher, H., Brkmm.	Int.
Gray, H. C., Opr.	Int.
Heuback, Uno, Clk.	Int.
McCombs, E. A., Clk.	Int.
Hystrom, A., Condr.	Int.
Idie, G. R., Opr. Clk.	Int.
Kosmopolous, S., Opr.	Int.
LeMasters, J. H., Clk.	Int.
Marriner, E. T., Tool Room ..	Int.
May, H. C., Blacksmith ..	Int.
McCombs, E. A., Clk.	Int.
Meier, J. W., Car Inspt.	Int.
Miles, K. R., Dispr.	Int.
Miller, J. F., Clk.	Int.
Schal, C. J., Retired ..	Int.
Schanz, J. W., Bgnm.	Int.
Shannon, J. W., Bgnm.	Int.
Swindell, Mr., Frmn ..	Int.
Tompson, T. P., Clk.	Int.
Trumble, P. E., Yardman ..	Int.
Turnbaugh, Ellis, Clk., Whsmn.	Int.
Vegara, B. E., R.R. Police ..	Int.
Ward, J. E., Clk.	Int.
Williams, F. E., Clk.	Int.
Yeargain, C. E., Clk.	Int.
Carroll, K. Steno.	2Lo.
Tucson Division	
Beals, J. W., Frem.	Int.
Davenport, T., Engr.	Int.
Lyle, Robt., Engr.	Int.
Radiemacher, J.	Int.
Robinson, F. T., Div. Engr.	Int.
Alexander, R. H., Cahr.	Int.
Avis, R. D., Setchman ..	Int.
Baker, W. C., Cahr.	Int.
Bedford, A. S., Engr.	Int.
Bolton, J. H., Bgnm.	Int.
Bonta, W. W., Bgnm.	Int.
Brown, Harry, Warchm.	Int.
Conrad, G. R., Cahr.	Int.
Columbus, E., Bgnm.	Int.
Clam, J. H., Clk.	Int.
DeWeese, Dollie, Steno.	Int.
Emme, M. W., Clk.	Int.
Foss, F., Secy.	Int.
Fin, J. L., Clk.	Int.
Gibson, E. P., Disptch.	Int.
Grasnick, C. E., Cahr.	Int.
Gunner, C. E., Cahr.	Int.
Hanson, F. C., Clk.	Int.
Harge, J. H., Clk.	Int.
Hansen, F., Clk.	Int.
Harger, J. H., Clk.	Int.
Howell, W., Warchm.	Int.
Judd, O. M., Engr.	Int.



Members of local No. 14 of Shop Crafters Protective League at Tucson, Ariz., held their annual meeting recently which was followed by a banquet. P. J. Mays and W. B. Osborne, general president and secretary of the League, were guests of honor. Geo. Hamlin was toastmaster. Those who spoke were: E. L. Brock, local president; Fred Ingram, secretary-treasurer; F. Searlet and N. McKinley.

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